

How to Holiday-ify Your

Ecommerce Store:

A Checklist

- Use a storewide banner to convey important information (e.g., shipping times, sale details, etc.)
- Customize your theme by adding holiday colors
- Take holiday-themed product photos. (e.g., add decorative elements like fake snow, snowflakes, bows, etc.)
- Create gift guides. Even better, make it interactive (e.g., a BuzzFeed-style quiz)
- Add tags to products that are must-have gifts
- Use merry elements in homepage [images](#). (e.g., holiday-themed borders)
- Offer discount codes that allude to the holidays
- Feature holiday product bundles with seasonal favorites
- Add navigation buttons to holiday-specific pages
- Include holiday-related copy to product pages
- Infuse your site with holiday-related [keywords](#) and content
- Offer gift shipping and delivery (e.g., no receipts, customized message, holiday packaging)
- Review your returns and exchange policies. Check that there is information dedicated for gift recipients
- Include gift cards as an upselling opportunity at checkout
- Write [blog posts](#) related to the holidays — it'll help your SEO
- Feature user-generated content and reviews prominently throughout your site
- Make sure [customer service](#) channels are easily accessible. (e.g., a "help" pop-up when shoppers visit your FAQ page)
- Test your site speed